

Real Estate Department

DEGREES

Real Estate (AS)

CERTIFICATES OF ACHIEVEMENT

Real Estate

COURSES

[RE \(Real Estate\)](#)

CONTACT INFORMATION:

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P.A.C.E. - BUSINESS AND MANAGEMENT - A PATHWAY FOR ACADEMIC AND CAREER EXCELLENCE AT SOLANO COMMUNITY COLLEGE

ARE YOU THE KIND OF PERSON WHO...

- ...desires to influence, lead or manage to reach your personal or organizational goals and/or economic gain?
- ...enjoys facts, numbers, and details?
- ...likes to carry out tasks in detail or to follow through on other's instructions?
- ...is interested in learning about how to turn your ideas into a sustainable business?

Real Estate

Real Estate

Certificate of Achievement and Associate in Science

Program Description

This program offers courses needed to qualify for the state of California salesperson license examination as well as for the broker's examination. A full range of real estate courses is offered including real estate finance, appraisals, etc. The courses are taught by qualified real estate professionals.

The Certificate of Achievement can be obtained by completing the 24-25-unit major. The Associate in Science can be obtained by completing the 24-25-unit major, General Education, and electives as needed to complete a minimum of 60 units. All courses for this major have been approved by the California Department of Real Estate and must be completed with a minimum grade of C or a P if the course is taken on a Pass/No Pass basis.

Program Outcomes

Students who complete the Real Estate Certificate of Achievement/Associate in Science will be able to:

1. Analyze common real estate problems, apply appropriate solutions, and interpret outcomes.
2. Meet career preparation goals, as well as prepare for a state licensing exam.
3. Explain the process for making home purchase or sale decisions and completing real estate transactions.
4. Demonstrate mastery of program-specific concepts and skills (e.g. understand theory and application in real estate finance, investments, property management and financial institutions).

REQUIRED COURSES	Units
RE 164 Real Estate Principles	3
RE 172 Real Estate Practice	3
RE 173 Legal Aspects of Real Estate	3
RE 174 Real Estate Finance	3
RE 175 Principles of Appraisal	3
One course from List A	3
Two courses from List B	6-7
Required Major Total Units	24-25

List A: (select one course)	Units
RE 171 Real Estate Economics	3
ECON 001 Principles of Economics (Macroeconomics)	3
ECON 002 Principles of Economics (Microeconomics)	3

List B: (select two courses)	Units
ACCT 001 Principles of Accounting - Financial	4
BUS 018 Legal Environment of Business	3
RE 176 Advanced Residential Appraisal Practice	3
RE 177 Income Property Appraisal and Analysis	3

This is a Gainful Employment Program. For additional information, please visit http://www.solano.edu/gainful_employment/ and select "Real Estate."