SOLANO COMMUNITY COLLEGE

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Vending Services RFP 27-002
Questions & Answers

1. Could you provide historical vending sales for the most recent fiscal year, broken down by campus/location and machine type (e.g., snack, beverage, and other categories)? If SCCD cannot provide by machine breakdown, we request only overall fiscal year sales.

2025-26 sales – approx. $69,800
2024-25 sales – approx.. $85,300

Fairfield – approx. 56%
Vacaville – approx. 28%
Vallejo – approx. 16%

Product Group Name
Bars - approx. 1%
Nuts/Trail Mix - approx. 1%
Microwaveable Foods - approx. 1%
Protein Snacks - approx. 2%
Functional Drinks - approx. 2%

Product Group Name (Cont)
Juice - approx. 2%
Coffee - approx. 3%
Tea - approx. 3%
Sports Drinks - approx. 4%
Water - approx. 4%
Crackers - approx. 5%
Pastry/Cookie - approx. 10%
Energy Drinks - approx. 12%
Soda - approx. 12%
Candy - approx. 16%
Chips - approx. 20%

2. Could you provide information about existing machines by campus, building, and machine type?

Type	Location
Snack	1400 Building - Fairfield
Drink	1400 Building - Fairfield
Drink	1400 Building - Fairfield
Snack	1600 Building - Fairfield
Gatorade	1700 Gym - Fairfield
Snack	100 Building (ASTC) - Fairfield
Snack	100 Building (L113-Lounge)-Fairfield
Drink	100 Building (L113-Lounge) - Fairfield
Drink	2700 Building - Fairfield
Snack	2700 Building - Fairfield

Type	Location
Snack	Biotech - Vacaville
Drink	Biotech - Vacaville
Snack	Main-Downstairs - Vacaville
Drink	Main – Downstairs - Vacaville
Drink	Main – Upstairs - Vacaville
Snack	Auto Tech – Vallejo
Drink	Auto Tech – Vallejo

3. Are there any exclusive beverages, brand, or pouring-rights agreements? If so, when do they end?
We do not have any exclusive beverage, brand, or pouring-rights agreements.

4. Are any specific payment methods or systems required, such as campus ID cards/student cards payment acceptance contactless/mobile payments, or integration with a District payment platform?
There are no payment methods required.

5. RFP expresses interest in fresh and nutritious food options. Are there specific minimum requirements for fresh-food offerings, refrigerated machines, product categories, or locations where these offerings are expected?
   There are no minimum requirements. We would want them to be offered at the Fairfield Campus, Vacaville Center, and Vallejo Center.

6. Is vendor permitted to request yearly price adjustments or are prices submitted in proposal locked in?
   If there are to be yearly price adjustments, this should be included in the proposal.

7. Is vendor permitted to include a cashless purchases $0.15 surcharge fee?
   We would prefer that any surcharges be including in the pricing and not added to it after the fact.

8. What are the annual sales by type (snack, beverage, food)?
   Please see answer to question #1

9. What is the current pricing per product category?
   a. Snacks: chips, candy, cookies, pastries
   b. Beverages: water, soda, juice, sports drinks, energy drinks

Product	Initial Unit Selling Price
Large Candy	$1.35
Large Chips	$1.30
Cookies	$1.35
Can Soda	$1.50
Bottled Soda	$2.00
Bottled Water	$1.75
Bottled Juice/Gatorade	$2.50
Energy Drinks	$3.50
Fresh Pastry	$1.50
Food	$1.75-$4.50

10. What are the current commissions received from the incumbent vendor?
    The approved contract commission is 20%

11. Are machines required to be bolted to the ground for seismic precautions?
    No required, but recommended

12. Is the commission paid to SCCD based on gross or net sales?
    Net sales

13. Who is your current provider?
    The current vending contract is with Greater Good Vending