

**RFP 24-007 Food Services
Supplemental Questions**

1. What are the current enrollment levels at Solano College in comparison to historical averages pre-COVID?

FTES (Full-Time Equivalent Students):

17-18 – 7,456

18-19 – 7,308

19-20 – 7,120

20-21 – 7,031

21-22 – 6,102

22-23 – 6,212

23-24 – 6,712

2. What percentage of students are attending on campus courses?

Approximately 40% of classes are in person

3. Are enrollment projections and on campus projections for 2024-25 expected to increase, decrease or stay the same as 2023-24?

We are expecting to continue to increase enrollments

6. Does Solano College currently have a vending contract? A beverage contract?

All vending machines are through a contract with our Associated Students club. The beverage contract is through the current food services vendor.

7. Can you provide cafe and catering sales (separately) for the following periods:

Our current food service provide is on a special contract that doesn't require reporting of sales.

Fall 2019 – approx. \$82k in sales with an additional \$54k in catering;

Fall 2021/Spring 2022 – covid – campus still all online, no food services

Fall 2022/Spring 2023 – do not have sales numbers, but catering was approx. \$80k

Fall 2023 - do not have sales numbers, but catering was approx. \$60k

8. How much budget does Solano Community College allocate each year for catering? Alternatively, do you have information on how much Solano Community College has spent on catering in the past three years?

There is no set budget for catering, as each departments manages their own pool budgets. Please see above for average spending on catering

9. What percentage or fee does the current vendor currently contribute to the college as a commission?

Our current food service provider is on a special contract that was necessitated coming out of COVID-19. No commission is required under the special contract. Our pre-COVID provider provided a commission of 6% of gross sales of food and beverages.

10. Are the kitchen appliances gas or electric?

Electric

11. What is the Summer Schedule like?

FTES per semester 2023-24

Summer 787

Fall 2987

Spring 2938

12. Does the soup containers/heaters belong to the college?

Yes

13. Who does the PCS/payment system belong to?

It belongs to the vendor

14. Do the televisions in the cafeteria belong to the college?

Yes

15. How many high school students are there?

Approx. 400

16. Who cleans the ducts where the appliances are?

An outside vendor (currently Estrada Exhaust) completes once a year at the minimum