

Vending Machines RFP Scoring Sheet 2024

Criteria	Description
Pricing	Prominently post prices and refund directions at all times. Prices must be consistent with the local market and local operations as agreed.
Vending Options	<ul style="list-style-type: none"> • Provide up to or possibly more than 40 different vending machines across all campus locations (Fairfield, Vacaville, and Vallejo).
Maintenance	<ul style="list-style-type: none"> • Provide all the materials, labor, and transportation for the conversion and improvement of any additional (non-existing at time of contract/future) locations agreed upon by both the Contractor and the District. • Keep the facilities in a clean and wholesome condition free from objectionable noises, odors, or nuisance, and comply with all Federal, State, and local health and fire statutes, ordinances, and District policies. • Maintain all equipment to ensure efficient services.
Reliability	<ul style="list-style-type: none"> • Provide maintenance, signage, electrical connections (on future/new locations), and adequate filling service to reasonably preclude "sell-outs."
Data	Description of the internal accounting program including: <ul style="list-style-type: none"> • Method of recording, checking, and reporting sales. • Method and frequency of reporting/remitting commissions.

Rating Scale: 1-5 (1 is least favorable, 5 is most favorable)

Vendor: Greater Good

CRITERIA	NOTES	SCORE	SCORE	SCORE
		A	B	C
PRICING	More expensive than our current machines. Commission 20% Gross Sales; Plus 1% of net profits donated to student organizations centered around student wellbeing.	2	5	4
VENDING OPTIONS	Much more varied than current machines, including full meals and popular snacks/drinks that students would want.	5	5	5
MAINTENANCE	Employees constantly visit vending machines; however it is unknown effects of new campus. Machines are refilled constantly at other campuses these vending machines are placed, up to 2-4x a week.	3	3	2
RELIABILITY	This vending machine company is new, and thus hard to know how good this company will be. The company seems to have good intentions with its business model, and seems to be very student centric, however the team is small and may not be able to keep up with the needs of a new campus.	3	3	3
DATA	Use of Nayax to track inventory in real time to prevent sell outs	4	3	3
TOTAL:		17	19	17
TOTAL AVERAGE:		17		

Canteen (Current Vendor)

CRITERIA	NOTES	SCORE	SCORE	SCORE
		1	2	3
PRICING	Prices range from \$1.50 to \$3.50, making nearly every product very affordable to the general student population. Commission 20% on Snacks, 25% on beverages	2	3	4
VENDING OPTIONS	Although the options are under strict limits to make the foods healthier, the variety of options become limited due to it and not all the products are generally favored. No meal options.	3	3	2
MAINTENANCE	Employees constantly visit vending machines; however, it is unknown effects of new campus. Machines are refilled constantly at other campuses these vending machines are placed, up to 2-4x a week.	2	2	2
RELIABILITY	Very established company with a national presence with their machines. Very transparent in their RFP. Massive business with making a bigger profit as a main goal. Compass Group	1	2	1
DATA	Cybersecurity is a priority, Compass Digital and Connect & Pay app make for easier transactions. Acuity Dashboard allows for metrics and measurables.	5	5	5
TOTAL:		13	15	14
TOTAL AVERAGE:		14		